



**Unilever Nigeria Plc**  
**Unaudited Interim Financial Statements**  
**For the Three Months ended 31 March 2019**

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**Income Statement**  
**For three months ended 31 March 2019**

	Note	31 March 2019 N'000	31 March 2018 N'000
Revenue	6	19,235,794	24,297,881
Cost of sales		<u>(15,366,574)</u>	<u>(17,572,719)</u>
<b>Gross profit</b>		3,869,220	6,725,162
Selling and distribution expenses		(859,463)	(1,089,907)
Marketing and administrative expenses	7	(1,517,845)	(2,307,138)
Impairment loss on trade receivables		(200,407)	
Other income	8	<u>26,335</u>	<u>-</u>
<b>Operating profit</b>		1,317,840	3,328,117
Finance income	9	803,930	465,039
Finance costs	10	<u>(94,393)</u>	<u>(92,720)</u>
<b>Profit before taxation</b>		2,027,377	3,700,436
Taxation	11	<u>(506,746)</u>	<u>(963,796)</u>
<b>Profit from continuing operations</b>		<u>1,520,631</u>	<u>2,736,640</u>
<b>Discontinued operations</b>			
Profit from discontinued operations	21	<u>                    </u>	<u>162,610</u>
<b>Profit for the year</b>		<u>1,520,631</u>	<u>2,899,250</u>
<b>Attributable to:</b>			
Equity holders		<u>1,520,631</u>	<u>2,899,250</u>
<b>Earnings per share for profit attributable to equity holders:</b>			
Basic and diluted earnings per share (Naira)		<u>0.26</u>	<u>0.50</u>
Basic and diluted earnings per share (Naira) - continuing operations		<u>0.26</u>	<u>0.48</u>

The notes on pages 9 to 18 form an integral part of these financial statements.

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**Statement of Other Comprehensive Income  
For three months ended 31 March 2019**

	Note	31 March 2019 N'000	31 March 2018 N'000
<b>Items that will not be reclassified to income statement:</b>			
Remeasurement on post employment benefit obligations		-	-
Tax effect		-	-
<b>Other comprehensive income</b>		-	-
<b>Profit for the period</b>		<u>1,520,631</u>	<u>2,899,250</u>
<b>Total comprehensive income</b>		<u><u>1,520,631</u></u>	<u><u>2,899,250</u></u>
<b>Attributable to:</b>			
Equity holders		<u><u>1,520,631</u></u>	<u><u>2,899,250</u></u>

The notes on pages 9 to 18 form an integral part of these financial statements.

**Statement of Financial Position**  
**As at 31 March 2019**

	Note	31 March 2019	31 December 2018
		N'000	N'000
<b>Assets</b>			
<b>Non-current assets</b>			
Property, plant and equipment	12	29,308,107	29,677,539
Intangible assets		392,825	448,488
Other non-current assets		26,330	48,353
Employee loan receivable		56,434	65,531
Retirement benefit surplus	17	293,218	293,219
		<u>30,076,914</u>	<u>30,533,130</u>
<b>Current assets</b>			
Inventories	13	14,623,972	13,928,867
Trade and other receivables	14	51,486,750	30,188,189
Employee loan receivable		42,202	49,005
Derivative assets		-	-
Cash and bank balances	15	38,342,781	57,144,182
		<u>104,495,705</u>	<u>101,310,243</u>
<b>Total assets</b>		<u>134,572,619</u>	<u>131,843,373</u>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade and other payables	16	39,290,554	38,610,839
Income tax		5,172,415	4,555,820
Loans and borrowings		394	394
		<u>44,463,362</u>	<u>43,167,053</u>
<b>Non-current liabilities</b>			
Deferred tax liabilities		3,542,278	3,652,125
Retirement benefit obligations	17	2,002,055	2,021,360
Long service award obligations	17	209,205	209,510
Other employee benefits		41,763	-
Loans and borrowings		3,782	3,782
		<u>5,799,083</u>	<u>5,886,777</u>
<b>Total liabilities</b>		<u>50,262,445</u>	<u>49,053,830</u>

**Statement of Financial Position (continued)**  
**As at 31 March 2018**

	Note	31 March 2019 N'000	31 December 2018 N'000
<b>Equity</b>			
Ordinary share capital	19	2,872,503	2,872,503
Share premium	19	56,812,810	56,812,810
Retained earnings		<u>24,624,861</u>	<u>23,104,230</u>
<b>Total equity</b>		<u>84,310,174</u>	<u>82,789,543</u>
<b>Total equity and liabilities</b>		<u>134,572,619</u>	<u>131,843,373</u>

The financial statements on pages 2 to 19 were approved for issue by the Board of Directors on 17 April 2019 and signed on its behalf by:



His Majesty N.A. Achebe CFR, MNI  
 Chairman  
 FRC/2013/NIM/00000001568



Yaw Nsarkoh  
 Managing Director  
 FRC/2014/IODN/00000007035



Adesola Sotande-Peters  
 Vice-President Finance  
 FRC/2015/ICAN/00000010834

The notes on pages 9 to 18 form an integral part of these financial statements.

**Statement of Changes in Equity  
 For three months ended 31 March 2019**

	Share capital N'000	Share premium N'000	Retained earnings N'000	Total N'000
Balance at 1 January 2018	2,872,503	56,812,810	16,223,062	75,908,375
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	2,899,250	2,899,250
<b>Other comprehensive income</b>				
Remeasurement on post employment benefit obligations, net of tax	-	-	-	-
	-	-	<u>2,899,250</u>	<u>2,899,250</u>
<b>Transactions with owners</b>				
Dividend declared	-	-	-	-
	-	-	-	-
Balance at 31 March 2018	<u>2,872,503</u>	<u>56,812,810</u>	<u>19,122,312</u>	<u>78,807,625</u>
Balance at 1 January 2019	2,872,503	56,812,810	23,104,230	82,789,543
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	1,520,631	1,520,631
<b>Other comprehensive income</b>				
Remeasurement on post employment benefit obligations, net of tax	-	-	-	-
	-	-	<u>1,520,631</u>	<u>1,520,631</u>
<b>Transactions with owners</b>				
Dividend declared	-	-	-	-
	-	-	-	-
Balance at 31 March 2019	<u>2,872,503</u>	<u>56,812,810</u>	<u>24,624,861</u>	<u>84,310,174</u>

The notes on pages 9 to 18 form an integral part of these financial statements.

**Statement of Cash Flows**  
**For three months ended 31 March 2019**

	<b>Note</b>	<b>31 March 2019 N'000</b>	<b>31 March 2018 N'000</b>
<b>Cash flows from operating activities</b>			
Cash(used in)/ generated from operations	18	(18,089,653)	(867,505)
Retirement benefits paid		(19,305)	(1,591,780)
Long service award obligations paid		(805)	(22,310)
<b>Net cash flow (used in)/ generated from operating activities</b>		<u>(18,109,763)</u>	<u>(2,481,595)</u>
<b>Cash flows from investing activities</b>			
Interest received		1,121,237	358,448
Purchase of property, plant and equipment	12	(1,243,034)	(741,805)
<b>Net cash used in investing activities</b>		<u>(121,797)</u>	<u>(383,357)</u>
<b>Cash flows from financing activities</b>			
Dividend paid		(475,448)	(81,586)
Interest payment		(94,393)	(98,519)
<b>Net cash flow (used in)/generated from financing activities</b>		<u>(569,841)</u>	<u>(180,105)</u>
Net (decrease)/increase in cash and cash equivalents		(18,801,401)	(3,045,057)
Cash and cash equivalents at the beginning of the period		<u>57,144,182</u>	<u>50,493,595</u>
<b>Cash and cash equivalents at the end of the period</b>	15	<u><u>38,342,781</u></u>	<u><u>47,448,538</u></u>

The notes on pages 9 to 18 form an integral part of these financial statements.



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**1. General information**

Unilever Nigeria Plc is incorporated in Nigeria under the Companies and Allied Matters Act 1990 as a public limited liability company and is domiciled in Nigeria. The Company's shares are listed on the Nigerian Stock Exchange (NSE). The Company is principally involved in the manufacture and marketing of foods and food ingredients, and home and personal care products. It has manufacturing plants in Lagos and Agbara.

**2. Basis of preparation**

These interim financial statements for the three months ended 31 March 2019 have been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2018, which have been prepared in accordance with IFRS.

**3. Significant accounting policies**

The accounting policies adopted are consistent with those of the previous financial year.

**3.1 New Accounting Standards**

A number of standards have recently become effective namely a) IFRS 16: Leases . b) IFRS 15: Revenue from Contracts with Customers and c) IFRS 9: Financial Instruments

**IFRS 16: Leases** - IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract i.e the Customer ("lessee") and the Supplier ("lessor"). The Standard eliminates the classification of leases as either operating leases or finance leases and introduces a single balance sheet lessee accounting model. All leases are now treated in a similar way to finance leases. The new standard is effective for annual periods beginning on or after January 1 2019. The extent of the impact of this standard is ongoing and the company would quantify the cumulative effects in the 2019 financial statements

**IFRS 15: Revenue from Contracts with Customers** - IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces previous recognition guidelines. Under IFRS 15, revenue is recognised when a Customer obtains control of the goods or services. Revenue is recognised to the extent that it is highly probable that significant returns from cumulative revenue recognised will not occur. Management is required to make a reasonable estimate of returns and adjust revenue for expected returns. Applicable estimates and adjustments have made in the financial statements

**IFRS 9: Financial Instruments** - IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items As a result of the adoption of IFRS 9, the Company has adopted consequential amendments to IAS 1 Presentation of Financial Statements which require impairment of financial assets to be presented in a separate line item in the income statement and OCI

**4. Estimates**

The preparation of interim financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these condensed interim financial statements, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2018.

## **5. Financial risk management**

### **Financial risk factors**

Unilever's activities expose it to a variety of financial risks: market risk (foreign exchange risk), credit risk and liquidity risk. Unilever's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on Unilever's financial performance.

Risk management is carried out by a Treasury Department under policies approved by the Finance Director. Unilever's Treasury Department identifies, evaluates and manages financial risks in close co-operation with Unilever's operating units. These policies are mostly Unilever Global Policies adapted for local use.

The condensed interim financial statements do not include all financial risk management information and disclosures required in the annual financial statements; they should be read in conjunction with the Company's annual financial statements as at 31 December 2018. There have been no changes in the risk management structure since year end or in any risk management policy.

### **5.1. Financial risk factors**

#### *(a) Market risk*

##### *(i) Foreign exchange risk*

Unilever is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the Euro and USD. Foreign exchange risk arises from future commercial transactions, recognised assets and liabilities.

The Company manages this risk mainly by hedging foreign exchange currency contracts.

##### *(ii) Cash flow and fair value interest rate risk*

Unilever's interest rate risk arises from bank overdrafts and bank loans. Overdrafts issued at variable rates expose Unilever to cash flow interest rate risk. Borrowings issued at fixed rates expose Unilever to fair value interest rate risk.

Unilever analyses its interest rate exposure on a dynamic basis. Various scenarios are simulated taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, Unilever calculates the impact on profit and loss of a defined interest rate shift. For each simulation, the same interest rate shift is used for all currencies. The scenarios are run only for liabilities that represent the major interest-bearing positions.

**5. Financial risk management (continued)**

**5.1. Financial risk factors**

The following table shows the split in fixed and floating rate exposures:

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Fixed rate (bank loans)	4,176	4,176
Floating rates (bank overdrafts)	-	-
	<u>4,176</u>	<u>4,176</u>

*(b) Credit risk*

Credit risk arises from cash and cash equivalents and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only parties classified as "International Golden Circle" (preferred choice for the Unilever group) are accepted. Exposure limit with the banks is set at a maximum of N34 billion. Risk control assesses the credit quality of wholesale customers, taking into account their financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board or external ratings. The utilisation of credit limits is regularly monitored.

Concentration of credit risk with respect to trade receivables is limited, due to the Company's customer base being diverse. Credit terms for customers are determined on individual basis. Credit risk relating to trade receivables is managed by reference to the customers' credit limit, inventory balance, cash position and secondary sales to final consumers.

*(c) Liquidity risk*

Liquidity risk is the risk that Unilever will face difficulty in meeting its obligations associated with its financial liabilities. Unilever's approach to managing liquidity is to ensure that it will have sufficient funds to meet its liabilities when due without incurring unacceptable losses. In doing this management considers both normal and stressed conditions. A material and sustained shortfall in our cash flow could undermine Unilever's credibility, impair investor confidence and also restrict Unilever's ability to raise funds.

Where current liabilities exceed current assets, the Company seeks to manage its liquidity requirements by maintaining access to bank lending which are renewable annually.

At the reporting date, Unilever held cash in bank was N38.3 billion (2018: N47.4 billion).

## 6. Segment reporting

The chief operating decision-maker has been identified as the Leadership Team (LT) of Unilever Nigeria Plc. The Leadership Team reviews Unilever's monthly financial and operational information in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The Leadership Team consider the business from a product category perspective. Unilever is segmented into Food Products (FP) and Home & Personal Care Products (HPC).

Foods – including sale of tea, savoury and spreads.

Home & Personal Care – including sale of fabric care, household cleaning, skin care and oral care products.

There are no intersegmental sales and Nigeria is the Company's primary geographical segment as it comprises 99% of the company's sales.

The Leadership Team assesses the performance based on operating profits for each operating segment that is reviewed. Total financing (including interest income and expense), income taxes and retirement benefit obligations are managed on an entity-wide basis and are not allocated to operating segments.

	<b>Food Products N'000</b>	<b>Home Care &amp; Personal Care N'000</b>	<b>Total N'000</b>
<b>31 March 2019</b>			
Revenue	9,254,782	9,981,012	19,235,794
Depreciation and amortisation	801,528	864,424	1,665,952
Segmental operating profit	634,043	683,797	1,317,840
Finance income	386,789	417,141	803,930
Finance cost	(45,415)	(48,978)	(94,393)
Profit before taxation			<u>2,027,377</u>
	<b>Food Products N'000</b>	<b>Home Care &amp; Personal Care N'000</b>	<b>Total N'000</b>
<b>31 March 2018</b>			
Revenue	10,653,094	13,644,787	24,297,881
Depreciation and amortisation	296,908	380,288	677,196
Segmental operating profit	1,463,693	1,864,424	3,328,117
Finance income	203,891	261,149	465,039
Profit before taxation			<u>3,700,436</u>

### Turnover over by geographical location

	<b>Domestic (within Nigeria) N'000</b>	<b>Export (outside Nigeria) N'000</b>	<b>Total N'000</b>
3 Months ended 31 March 2019	<u>19,070,652</u>	<u>165,142</u>	<u>19,235,794</u>
3 Months ended 31 March 2018	<u>23,569,215</u>	<u>728,666</u>	<u>24,297,881</u>

The company has 135 customers, and no single customer accounted for more than 10% of the company's revenue.

<b>7. Marketing and administrative expenses</b>		
	<b>2019</b>	<b>2018</b>
	<b>N'000</b>	<b>N'000</b>
Brand and marketing	383,156	371,307
Overheads	856,417	1,526,936
Service Fees	478,679	408,895
	<u>1,718,252</u>	<u>2,307,138</u>
<b>8. Other income</b>		
	<b>2019</b>	<b>2018</b>
	<b>N'000</b>	<b>N'000</b>
Gain/(Loss) on sale of property plant and equipment	9,900	
TSA income	16,435	
	<u>26,335</u>	<u>-</u>
<b>9. Finance income</b>		
	<b>2019</b>	<b>2018</b>
	<b>N'000</b>	<b>N'000</b>
Interest on call deposits and bank accounts	807,299	411,054
Exchange gain/(loss)	(3,369)	53,985
	<u>803,930</u>	<u>465,039</u>
<b>10. Finance cost</b>		
	<b>2019</b>	<b>2018</b>
	<b>N'000</b>	<b>N'000</b>
Interest on third party bank loans	94,393	33,351
Interest cost on defined benefit plans	-	59,369
	<u>94,393</u>	<u>92,720</u>

**11. Income Taxes**

Income tax expense is recognised based on management's estimate of the weighted average annual income tax rate expected for the period. The estimated average tax rate used for the period ended 31 March 2019 is 25% (the estimated tax rate for the three months ended 31 March 2018 was 26%).

12. Property, plant and equipment (PPE)

	Capital work-in- progress N'000	Lease hold land N'000	Buildings N'000	Plant and machinery N'000	Furniture and equipment N'000	Motor vehicles N'000	Total N'000
<b>Cost</b>							
At 1 January 2018	3,571,572	434,433	9,530,572	28,697,718	2,068,838	830,161	45,133,294
Additions	5,395,511	-	-	-	-	-	5,395,511
Transfers	(4,679,565)	19,557	720,343	3,183,851	265,068	490,746	-
Disposals	(56,790)	(20,350)	(497,436)	(2,438,863)	(227,788)	(9,840)	(3,251,067)
Reclassification between asset class	17,478	0	-	(17,478)	0	-	-
Reclassification from assets held for sale (a)	-	-	-	-	-	-	0
<b>At 31 December 2018</b>	<b>4,248,206</b>	<b>433,640</b>	<b>9,753,479</b>	<b>29,425,228</b>	<b>2,106,118</b>	<b>1,311,067</b>	<b>47,277,738</b>
Additions	1,243,034	-	-	-	-	-	1,243,034
Disposals	-	-	-	-	-	-	0
Transfers	(2,213,795)	-	108,945	1,954,430	43,642	106,778	-
<b>At 31 March 2019</b>	<b>3,277,445</b>	<b>433,640</b>	<b>9,862,424</b>	<b>31,379,658</b>	<b>2,149,760</b>	<b>1,417,845</b>	<b>48,520,772</b>
<b>Depreciation / impairment</b>							
At 1 January 2018	-	15,531	1,492,118	12,447,578	755,448	541,915	15,252,590
Depreciation charge for the year	-	-	271,560	2,024,821	188,826	187,038	2,672,245
Disposals	-	(12,341)	(183,249)	(118,085)	(9,321)	(1,640)	(324,636)
Reclassification between asset class	-	-	-	-	-	-	-
<b>At 31 December 2018</b>	<b>-</b>	<b>3,190</b>	<b>1,580,429</b>	<b>14,354,314</b>	<b>934,953</b>	<b>727,313</b>	<b>17,600,199</b>
Depreciation charge for the period	-	1,166	71,890	1,430,120	50,343	58,947	1,612,466
On disposals	-	-	-	0	-	-	0
<b>At 31 March 2019</b>	<b>-</b>	<b>4,356</b>	<b>1,652,319</b>	<b>15,784,434</b>	<b>985,296</b>	<b>786,260</b>	<b>19,212,665</b>
<b>Net book value:</b>							
At 1 January 2018	3,571,572	418,902	8,038,454	16,250,140	1,313,390	288,246	29,880,704
At 31 December 2018	4,248,206	430,450	8,173,050	15,070,914	1,171,165	583,754	29,677,539
At 31 March 2019	3,277,445	429,284	8,210,105	15,595,224	1,164,464	631,585	29,308,107

**13. Inventories**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Raw and packaging materials	7,558,470	7,028,110
Work in progress	672,071	534,586
Goods in transit	2,346,417	846,054
Finished goods	3,057,451	3,652,134
Engineering spares and other inventories	989,563	1,024,329
Right to recover returned goods		843,654
	<u>14,623,972</u>	<u>13,928,867</u>

**14. Trade and other receivables**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Trade receivables: gross	23,639,636	18,225,511
Less impairment	<u>(647,306)</u>	<u>(485,746)</u>
Trade receivables: net	22,992,330	17,739,765
Advances and prepayments	13,522,162	4,395,920
Unclaimed dividend held with registrar		475,448
Interest receivable	81,448	434,345
Other receivables	1,774,053	2,581,949
Due from related parties (Note 19(iii))	8,132,489	4,307,325
Deposit for imports	4,984,268	253,437
	<u>51,486,750</u>	<u>30,188,189</u>

Advances and prepayments include prepaid warehouse rents, insurance premium and advances to vendors.

**15. Cash and cash equivalents**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Cash at bank and in hand	20,724,941	24,055,755
Fixed deposit	17,617,840	33,088,427
	<u>38,342,781</u>	<u>57,144,182</u>

**16. Trade and other payables**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Trade payables	15,647,864	13,138,613
Amount due to related companies (Note 19(iii))	15,048,681	14,611,870
Dividend payable (Note 16(i))	2,695,991	3,171,439
Accrued liabilities	28,528	1,175,636
Accrued brand and marketing expenses	91,870	366,892
Accrued shipping and freight charges	1,659,457	1,609,344
Refund liabilities	1,071,360	1,071,360
Non trade payables	<u>3,046,803</u>	<u>3,465,685</u>
	<u>39,290,554</u>	<u>38,610,839</u>



**16. Trade and other payables (continued)**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
(i) Dividend payable		
As at 1 January	3,171,439	2,891,042
Dividend paid	(475,448)	(2,872,503)
Dividend unclaimed by shareholders	-	280,397
As at 31 March/31 December	<u>2,695,991</u>	<u>3,171,439</u>

**17. Retirement benefit obligations**

The amounts recognised in the statement of financial position are determined as follows:

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Present value of funded retirement benefit obligations	(1,584,887)	(1,584,886)
Fair value of plan assets	<u>1,878,105</u>	<u>1,878,105</u>
Retirement benefit surplus	293,218	293,219
Present value of unfunded retirement benefit obligations	(2,002,055)	(2,021,360)
Long service award obligations	<u>(209,205)</u>	<u>(209,510)</u>
Net liability in the statement of financial position	<u>(1,918,042)</u>	<u>(1,937,651)</u>

The amounts recognised within the income statement were as follows:

	<b>Current Service Cost N'000</b>	<b>Net Interest Cost N'000</b>	<b>Total N'000</b>
3 Months Ended 31 March 2019	<u>0</u>	<u>0</u>	<u>0</u>
3 Months Ended 31 March 2018	<u>42,420</u>	<u>59,361</u>	<u>101,781</u>

**18. Cash flows from operating activities**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Profit before tax - continued operations	2,027,377	3,700,436
Profit before tax - discontinued operations (Note 20)		222,892
Adjustment for non-cash items:		
- Depreciation of fixed assets	1,612,466	660,993
- Impairment charge	200,407	0
- Assets write off	-	(45,053)
- Amortisation of intangible assets	55,662	58,558
- Finance income	(803,930)	(494,126)
- Finance expense	94,393	98,519
- Net charge in retirement benefit obligations	0	87,447
- Change in employee loan receivable	15,900	75,985
- Long service award obligations	0	14,334
Changes in working capital:		0
- (Increase) in trade and other receivables	(21,298,561)	(12,168,173)
- Decrease in inventory	(695,105)	(2,790,314)
- Increase in trade and other payables	679,715	9,676,282
- Decrease in other non-current assets	<u>22,023</u>	<u>34,715</u>
Cash flows generated from operating activities	<u>(18,089,653)</u>	<u>(867,505)</u>

**19. Related party transactions**

**(i) Sale of finished goods to related parties**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Unilever Ghana Limited	50,894	409,270
Unilever Cote D'Ivoire	<u>114,248</u>	<u>319,396</u>
	<u><u>165,142</u></u>	<u><u>728,666</u></u>

**(ii) Purchases of finished goods for resale from related parties**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Unilever Ghana Limited		910,176
Unilever South Africa (Pty) Limited		0
Unilever Gulf Free Zone Establishment		18,461
Unilever Asia Private	<u>46,356</u>	<u>80,787</u>
	<u><u>46,356</u></u>	<u><u>1,009,424</u></u>

**(iii) Outstanding related party balances as at 31 March were:**

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
<i>Receivables from related parties:</i>		
Unilever Cote D'Ivoire	4,692,510	5,457,650
Unilever Ghana Limited	4,167,747	-
Other related parties (settlement of liabilities on behalf of related entities)	<u>662,162</u>	<u>239,605</u>
Gross receivables	9,522,419	5,697,255
Less impairment	<u>(1,389,930)</u>	<u>(1,389,930)</u>
	<u><u>8,132,489</u></u>	<u><u>4,307,325</u></u>

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
<i>Payables to related parties:</i>		
Unilever UK Plc	2,977,454	2,423,562
Unilever Cote D'Ivoire	147,199	125,328
Unilever Ghana Limited	3,221,432	2,373,529
Unilever Asia Private	5,714,637	5,876,661
Unilever NV	1,876,042	2,394,533
Unilever Gulf Free Zone Establishment		333
Other related parties (settlement on behalf of the Company)	<u>1,111,917</u>	<u>1,417,924</u>
	<u><u>15,048,681</u></u>	<u><u>14,611,870</u></u>

**20. Share capital and share premium**

	<b>Number of ordinary shares (thousands)</b>	<b>Ordinary shares N'000</b>	<b>Share premium N'000</b>
Balance as at 31 December 2018 and 31 March 2019	<u>5,745,005</u>	<u>2,872,503</u>	<u>56,812,810</u>

The authorised number of ordinary shares is 6,053,274,000 with a par value of 50kobo per share. Of these, 5,745,005,000 ordinary shares have been issued and fully paid.

**21. Discontinued Operations**

In July 2018, Unilever Nigeria Plc concluded the sale of its entire spreads business (Blueband margarine). In line with the Unilever Group's directive, the Company committed to a plan to sell this business since its announcement in December 2017.

	<b>2019</b> <b>N'000</b>	<b>2018</b> <b>N'000</b>
Income Statement		
Turnover		1,519,746
Cost of sales		<u>(1,103,719)</u>
<b>Gross Profit</b>	<u>-</u>	416,027
Selling and Distribution expenses		(64,023)
Marketing and administrative expenses		(152,400)
<b>Operating profit</b>	-	199,604
Finance income		29,087
Finance cost		<u>(5,799)</u>
<b>Profit Before tax</b>	-	222,892
Taxation		<u>(60,282)</u>
Profit for the year from discontinued operations	<u>-</u>	<u>162,610</u>
Profit for the year attributable to equity	<u>-</u>	<u>162,610</u>
Basic and diluted earnings per share (Naira)		<u>0.03</u>